

The CaloPix® solution from Tribun Health has been selected by RESAH to accelerate the digitalization of pathology in France

- Tribun Health and its partners win a major contract with the RESAH central purchasing group in France
- Public hospitals now have simplified access to digital pathology solutions

July 11th, 2024 – Paris, France – Tribun Health, a leading player in digital pathology solutions, announces that its pathology Image Management System, [CaloPix®](#), was the only one selected by the [Réseau des Acheteurs Hospitaliers \(RESAH\)](#), one of the main purchasing centers in France for public hospitals.

Following a call for tenders for the supply of complete solutions for the transition of laboratories to digital pathology, RESAH selected Tribun Health for all the lots in which it participated. This success strengthens Tribun Health's position as a key player in the field of digital pathology and attests to the relevance of its innovation.

To respond to this call for tenders, Tribun Health collaborated with industry leaders to present a solid and integrated proposal. This partnership includes Hamamatsu for scanners, MTI as an integrator, as well as Dell and Cegedim for IT and Cloud infrastructures. Furthermore, several financial institutions support these complete offers for specific lots, thus ensuring an effective and sustainable deployment.

Tribun Health is firmly committed to the digital transformation of anatomical pathology, which is essential to improve the precision, efficiency, and speed of diagnoses. Winning this call for tenders now enables public hospitals to more easily access cutting-edge solutions to make this transition. Specifically, French public hospitals will be able to directly access Tribun Health's advanced digital pathology solutions without needing an additional tender process.

This success marks a real opportunity for hospitals with a market characterized by several major assets:

- A depth of referenced product offerings: a range of scanners, all of Tribun Health's IMS modules including Workflow, Archiving, and AI, as well as an IT service offering on-premises and cloud. This depth allows addressing all configurations and all uses.
- Access to different financial models: purchase of the solution, leasing, or pay-per-use. The latter mode makes it possible to equip with a reduced initial investment and a cost linked to the activity.
- Certified and rapidly available solutions for efficient deployments and the achievement of hospitals' operational objectives.

Jean-François Pomerol, CEO of Tribun Health, states: *"We are honored and very satisfied to be selected by RESAH for this crucial project. This success not only validates our commitment to providing premier digital pathology solutions in the service of physicians and patients, but also represents an important step in access to our solutions by public purchasers. We are delighted to be able to contribute to making these technological advances accessible to healthcare institutions, thereby improving the quality of care provided to patients. We look forward to working closely with our partners and public hospitals to provide these advanced solutions."*

About Tribun Health

Founded in 2016, [Tribun Health](#) quickly distinguished itself in the digital pathology market with its innovative and high-quality solutions. Recognized by the prestigious French Tech 2030 label, Tribun Health has also been honored with multiple awards in France and internationally. The company's solutions are ranked as the best in digital pathology by the independent evaluation organization KLAS, receiving the [Best in KLAS Pathology award](#) in 2022, 2023, and 2024.

Tribun Health's advanced software platform leverages artificial intelligence to aid diagnostic and prognostic processes. The company offers complete solutions for acquiring, storing, visualizing, analyzing, and sharing medical images, enabling personalized medical care in the pharmaceutical and diagnostic fields.

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